



Paola Vitale

Chief Financial

► ADDITIONAL EXPERIENCES

- **President** of Young Federmanager – Association of ~70.000 Directors
- **Member of Financial Control Committee** @CEC Europeans Managers
- **Cultural Transformation Facilitator**

► EDUCATION

MSc in Management 2009

Bocconi University, Milan – IT

*Final mark: 110/110 cum laude***Exchange Program / MBA** 2009

University of Minnesota – USA

BSc in Financial Markets 2007

Bocconi University, Milan – IT

*Final mark: 106/110***School leaving certificate** 2004

Liceo Scientifico Galilei, Manduria – IT

Final Mark: 100/100

► CERTIFICATIONS & AWARDS

- 40 Under 40, Business Elite 2025**- Sustainability Manager, RINA**

2021

► B&H Leadership Award 2019

Biz acumen

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Financial Planning/ Analysis ● ● ● ●**Auditing skills****Leadership****Project Management****► ABILITIES & ENABLERS****Computer & Software**

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**Networker** **Process thinker****► LANGUAGES****Care** **Globally mobile****Italian & English** ● ● ● ● ●**Spanish** ● ● ○ ○ ○**French & Chinese** ● ○ ○ ○ ○**Nationality: Italian****Hobbies:** Photographer amateur (photos awarded & exhibited in 2014 in Milan), organizing group travels, sport, trading**Volunteering:** Onlus

"I love those who can smile in trouble, who can gather strength from distress, and grow brave by reflection" Leonardo Da Vinci

► PROFILE

I am extremely committed and outcome driven as demonstrated through the achievement of two leadership programs at General Electric reserved to high flyers. I worked extensively on the design & development of strategic initiatives spanning from acquisitions and margin enhancement to financial predictability and compliance; reported outcomes to CFOs/ CEOs and prepared storyline for the Board of Directors. Resilient, critical thinker and inspiring big teams to achieve impactful results.

► EMPLOYMENT HISTORY

Chief Financial Officer Discovery & Medical

Aug '24 –

Present

Danaher, Cytiva

Based in Italy (Global coverage)

Responsible of the strategy and the financial processes of a \$1B division. Driving profit and revenue growth from low-mid single digit to high single digit. Established strong relationships with investors & different stakeholders to secure funding for growth initiatives and new products introduction, involved in M&A activities. Overseeing all the financial cycles, from budget to closing and reporting.

Operations Senior Finance Director Bioprocess

Apr '23 –

Jul '24

Danaher, Cytiva

Based in Italy (Global coverage)

Lead a team of 25+ site controllers responsible for the operations & manufacturing processes of 18 manufacturing plants across the globe. Responsible for the planning and reporting of the capex & opex manufacturing costing, inventory reporting, strategy and rooftop rationalization.

Global Supply Chain & Digital Strategy Finance Director

Apr '21 –

Mar '23

Baker Hughes, Turbomachinery & Process Solutions (TPS)

Based in Italy (Global coverage)

Led a team of 18+ resources responsible for the supply chain processes of 10 manufacturing plants in Italy, France, Hungary, Saudi Arabia and United States, for an inventory balance of \$1.5B. In this role I supported strategic decisioning, developing product cost out and make vs buy analysis, driving efficiency across all global supply chain plants, leading the strategic capital allocation of a portfolio of ~\$150M CAPEX investments per year.

FP&A Income Statement Director

Oct '18 –

Mar '21

Baker Hughes, Turbomachinery & Process Solutions (TPS)

Based in Italy (Global coverage)

Lead a team of 7 resources responsible of the financial planning, analysis, reporting & investor relations activities for a \$7B revenues business. I have been challenging operations to achieve growth of operating income through cost out and margin expansion actions.

Finance Transformation Director

Apr '17 –

Sep '18

Baker Hughes a GE Company

Based in Italy (Global coverage)

Lead a cross-functional team of 20+ resources working on the design & development required to shape the newly formed business structure. Developed strong project management and leadership skills, I worked to design and implement a new finance structure, operating rhythms & IT framework.

Corporate Audit Staff (CAS), Senior**Audit Manager**

Jan '13 –

General Electric

Feb'17

Based in United States, Hungary, France, Germany, Finland, Italy

CAS was the premier organization within General Electric for personal & professional growth, developing leaders through extensive audit & consulting leadership roles. I lead teams of 20+ resources working on supply chain projects, compliance & financial audits that covered balance sheet exposure (inventory, revenue recognition, plant & equipment), integrations, acquisitions.

Financial Management Program (FMP),**Analyst**

Apr '10 –

General Electric

Dec'12

Based in Italy, Hungary, UK

Worked on financial planning and analysis for services & equipment segments within Energy businesses: pacing and reporting of orders, revenues and margins. Monitoring actuals versus budget and forecasting estimates for expenditures, operating budget and long term financial plans.